























DigitalGlobe

## Rationale and Benefits of Public-Private Partnerships

- Defining policies for new technology introduction with inputs from commercial private partners (e.g. 30cm resolution relaxation with 40cm approval in 3 months)
- Mid-term to long-term commercial commitments to support private industry success in bringing innovation and new technologies at a faster pace.
- Becoming integral part of public sector mission and helping gain workflow efficiencies and focus on specific missions (keeping the sensitive missions by public sector).
- Significant Cost savings
- Mutual interest in delivering performance and value

DigitalGlobe Proprietary and Business Confidential

13

